

Message Text

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PAGE 01 MILAN 02505 151054Z
ACTION EPA-04

INFO OCT-01 EUR-12 ISO-00 COME-00 EB-07 /024 W
----- 008391 /53
R 141515Z DEC 76
FM AMCONSUL MILAN
TO SECSTATE WASHDC 5120

UNCLAS MILAN 2505

FOR EPA-F. ALLEN HARRIS

E.O. 11652: N/A
TAGS: BBSR, IT
SUBJECT: WTDR-FTI; ELS ELECTROCONSULT SPA

REF STATE 302112

FOLLOWING SENT ACTION USDOC WASHDC INFO AMEMBASSY ROME
FROM MILAN NOVEMBER 15, 1976. REPEATED FOR YOUR ACTION:.

QUOTE UNCLAS MILAN 2505

E.O. 11652: N/A
TAGS: BBSR, IT
SUBJECT: WTDR - FTI; ELC ELECTROCONSULT S.P.A.

REF REQUEST FROM MR. F. ALLEN HARRIS, EPA, WASHDC.
1. ITALY; 2. COUNTRY CODE: 475; 3. SER. NO. 0701700
4. ELC - ELECTROCONSULT S.P.A.
4A. CODE: - 4B. CODE: D; 4C. CODE: -
5. VIA CHIABRERA 8
6. 20151 MILAN, ITALY
7. ESTABLISHED: 1954; 8. EMPLOYS: 300; 9. SIZE (19-X)
LARGE ; 10. REPUTATION (22-X) GOOD
11. OPERATES IN FOLLOWING COUNTRIES, LISTED IN ORDER OF
IMPORTANCE: LATIN AMERICA, FAR EAST, ITALY, AFRICA.
12. REPORT DATE: 11/76
13A. 89110/7 PERFORMS ENGINEERING ON, HYDRAULIC, THERMAL
AND GEOTHERMAL POWER PLANTS, INDUSTRIAL PLANTS, HYDRAULIC CIVIL
WORKS IN GENERAL, PORTS, AIRPORTS, RAILROADS, LAND RECLAMATION
WORKS.

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14. CONTACT: ING. CARLO BERGHINZ, GENERAL MANAGER OR

ING. UBERTO TEDESCHI, COMMERCIAL MANAGER FOR FOREIGN COUNTRIES. 15.CABLE: ELECTROCONSULT MILANO; 16. TELEX: 37103; 17. PHONE: 02/306502.

18. FINANCIAL REFERENCES: BANCA COMMERCIALE ITALIANA, PIAZZA SCALA, MILANO; BANCO DI ROMA, PIAZZA EDISON 1, MILANO.

19. TRADE REFERENCES:NA

20. AGENCY REPRESENTED: NONE

21. ELC ELECTROCONSULT IS LEADING ENGINEERING FIRM OPERATING WORLDWIDE IN PLANNING AND SUPERVISION OF LARGE SCALE CIVIL ENGINEERING, HYDRAULIC AND ELECTROTECHNICAL WORKS. SHARE CAPITAL IS 300 MILLION LIRE AND ANNUAL BUSINESS TURNOVER IS 6 BILLION LIRE. FIRM, ORIGINALLY CONTROLLED BY SADE, FIAT AND MONTEDISON, WAS REORGANIZED IN 1964 AND ALL SHARE ARE NOW HELD BY SENIOR MANAGERIAL STAFF OF FIRM. NO ITALIAN GOVERNMENT OR FOREIGN PARTICIPATION ARE KNOWN. FIRM HAS SUBSIDIARIES IN BRASIL, MEXICO, PANAMA, VENEZUELA AND OFFICES AT LIMA (PERU'), MANAGUA (NICARAGUA) AND MANILA (PHILIPPINES). CONCERNING GEOTHERMAL FIELD, RM HAS COMPLETED ENGINEERING PROJECTS IN MEXICO AND SALVADOR, IS ENGAGED IN TESTING OF GEOTHERMAL FIELDS IN GUATEMALA, MEXICO AND NICARAGUA, HAS COMPLETED PRELIMINARY STUDIES IN PERU, FORMOSA AND PHILIPPINES. ELC CLAIMS TO HAVE UNIQUE AND OUTSTANDING EXPERIENCE IN THIS PARTICULAR FIELD AND TO HAVE STAFF OF EXPERTS OF GREAT ABILITY. FIRM HAS AND WILL CONSIDER ALL TYPES OF COOPERATION AND HAS NO PARTICULAR AGREEMENT OF COLLABORATION WITH ITALIAN GOVERNMENT AGENCIES. BANK AND CREDIT AGENCY CONCUR IN GIVING ELC ELECTROCONSULT A GOOD CREDIT RATING. FIRM IS REPORTED TO HAVE STAFF OF HIGHLY QUALIFIED TECHNICIANS, TO BE WELL ORGANIZED AND COMPETENTLY MANAGED. IT OPERATES WITH ADEQUATE FINANCIAL MEANS AND MEETS ITS COMMITMENTS PROMPTLY. A GOOD TRADE CONTACT FOR US COMPANIES.

22. PREPARED BY P. GATTINONI APPROVED BY J.L. PITTS AT US CONSULATE GENERAL, MILAN, ITALY. FIRM UNQUOTE FIRM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976MILAN02505
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760461-0911
From: MILAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761245/aaaabmmq.tel
Line Count: 96
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EPA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 302112
Review Action: RELEASED, APPROVED
Review Authority: schwenja
Review Comment: n/a
Review Content Flags:
Review Date: 14 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 JUN 2004 by hattaycs>; APPROVED <19 AUG 2004 by schwenja>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTDR-FTI; ELS ELECTROCONSULT SPA
TAGS: BBSR, IT
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006